## Message Text

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PAGE 01 STATE 144704 ORIGIN EB-08

INFO OCT-01 ARA-10 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00 COME-00 DODE-00 DOE-15 H-01 INR-10 INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-05 ICA-11 OES-07 SP-02 SS-15 STR-07 TRSE-00 ACDA-12 /126 R

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APPROVED BY EB/ORF/FSE:RRMARTIN
ARA/MEX:EBITTNER
COMMERCE/OEA:PYUBER
EB/ORF/FSE:DFHART

-----105260 080648Z /12

R 072305Z JUN 78 FM SECSTATE WASHDC TO AMEMBASSY MEXICO

CONFIDENTIAL STATE 144704

E.O. 11652: GDS

TAGS: ENRG, MX, US, ETRD

SUBJECT: POSSIBLE CRUDE OIL EXCHANGES WITH MEXICO

1. COMMERCE DEPARTMENT'S EXPORT CONTROL AUTHORITIES HAVE RECEIVED AN APPLICATION FOR PERMISSION TO EXCHANGE ALASKA NORTH SLOPE CRUDE OIL FOR MEXICAN ISTHMUS CRUDE. ALASKAN OIL WOULD BE SHIPPED TO A PEMEX REFINERY AT SALINA CRUZ, IN EXCHANGE FOR PEMEX CRUDE SENT TO THE US GULF COAST. THIS TYPE OF EXCHANGE WOULD BE ELIGIBLE FOR CONSIDERATION UNDER EXCEPTIONS TO PETROLEUM EXPORT REGULATIONS, WHICH PERMIT A LICENSE TO BE ISSUED FOR "TRANSACTIONS CARRIED OUT FOR CONVENIENCE OR INCREASED EFFICIENCY OF TRANSPORTATION WITH PERSONS OF THE GOVERNMENT OF AN ADJACENT FOREIGN STATE." SUCH EXCHANGES ARE REGULARLY CONDUCTED WITH CANADA.

CONFIDENTIAL

PAGE 02 STATE 144704

2. TO FULFILL REGULATORY REQUIREMENTS, COMMERCE AUTHORITIES MUST SATISFY THEMSELVES THAT PROPOSED EXCHANGES WILL RESULT IN AVAILABILITY OF EQUAL OR GREATER QUANTITY AND QUALITY OF CRUDE OIL TO US, AND THAT CRUDE EXPORTED FROM THE US IS INDEED PROCESSED BY THE RECIPIENT COUNTRY, NOT SUBSEQUENTLY RE-EXPORTED. IN THE CASE OF CANADA-US EX-

CHANGES, CANADA'S NATIONAL ENERGY BOARD, A GOVERNMENT REGULATORY BODY, APPROVES AND CERTIFIES EACH EXCHANGE ON A

CASE-BY-CASE BASIS, AS DO COMMERCE AUTHORITIES. WITHOUT RAISING SUBJECT WITH MEXICANS, DEPARTMENT WOULD APPRECIATE EMBASSY'S ADVICE AS TO LIKELIHOOD THAT SOME GOM AGENCY COULD PROVIDE SIMILAR APPROVAL AND CERTIFICATION OF PROPOSED US-MEXICAN CRUDE OIL EXCHANGES. THIS MIGHT BE FACILITATED IF, FOR INSTANCE, THERE ARE MEXICAN LICENSE REQUIREMENTS OR OTHER CONTROLS ON IMPORT OR EXPORT OF CRUDE OIL. IF NO CONTROLS EXIST, NOR ANY GOVERNMENT REGULATORY BODY, WOULD PEMEX, AS A STATE COMPANY, BE ABLE TO PROVIDE APPROPRIATE GUARANTEES.

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: PETROLEUM, TRADE LIBERALIZATION

Control Number: n/a Copy: SINGLE Draft Date: 07 jun 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 20 Mar 2014 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE144704
Document Source: CORE

**Document Unique ID: 00** Drafter: JCTODD,EW Enclosure: n/a Executive Order: GS

Errors: N/A **Expiration:** 

Film Number: D780239-0281

Format: TEL From: STATE

Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1978/newtext/t19780684/aaaacuom.tel

Line Count: 77 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM

Message ID: facfcc8f-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EB

Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a Previous Classification: CONFIDENTIAL Previous Handling Restrictions: n/a

Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 19 jul 2005 Review Event: Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2448081 Secure: OPEN Status: NATIVE

Subject: POSSIBLE CRUDE OIL EXCHANGES WITH MEXICO

TAGS: ENRG, ETRD, MX, US To: MEXICO

Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/facfcc8f-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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